



湧德電子

乙太網路解決方案營運商



# 介紹

湧德電子是所有乙太網路解決方案的提供者，同時我們是RJ45連接器的領導者，除此之外，經由透過高自動化生產以及即時生產(JIT)方式，我們擁有其他領域的產品，如線材、音箱、矽膠、其他電子配件等。

湧德電子的優勢

Q-高度自動化生產確保產品品質

D-有效的生產管理，提供快速且準時的交期

C-最具競爭力的成本

L-最佳勞動力規劃

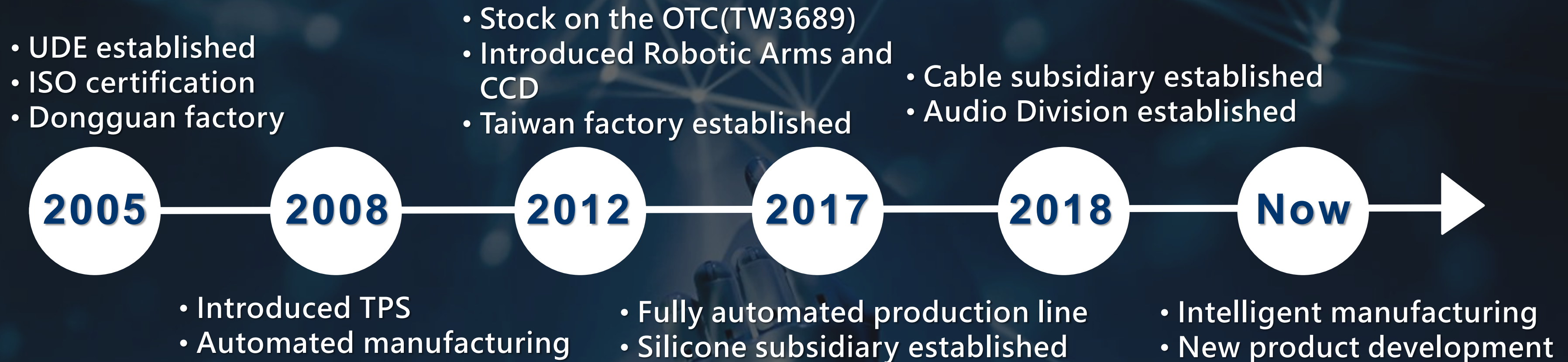


成立時間	2005
公司地點	台灣·桃園
董事長	陳伯榕
資本額	US\$ 23.0M
銷貨收入	US\$ 208M (Y2022)
員工人數	3000 +
股票代號	TW 3689

## 公司簡介



# 發展沿革



**DYP**  
德洋精密



# 集團位置



**SC factory  
(Sichuan Province)**

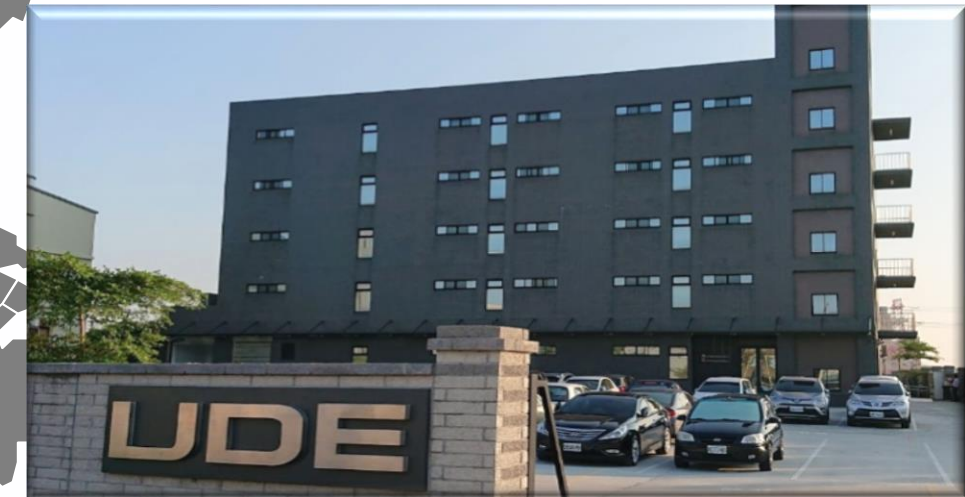
Staff 2,000



**DG factory  
(Guangdong Province)**

Staff 700

**★ Vietnam factory  
2023Q3(Hanoi)**

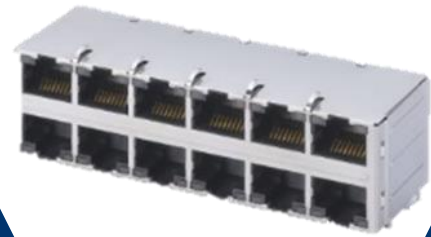


**HQ  
(Taiwan)**

Staff 200

# 產品種類

**RJ ICM**



**PURE RJ**



**SILICON PARTS**



**LAN FILTER**



**SFP**



**SURGE BOX**



**DONGLE**



**CABLE ASSEMBLY**



**EARPHONE**





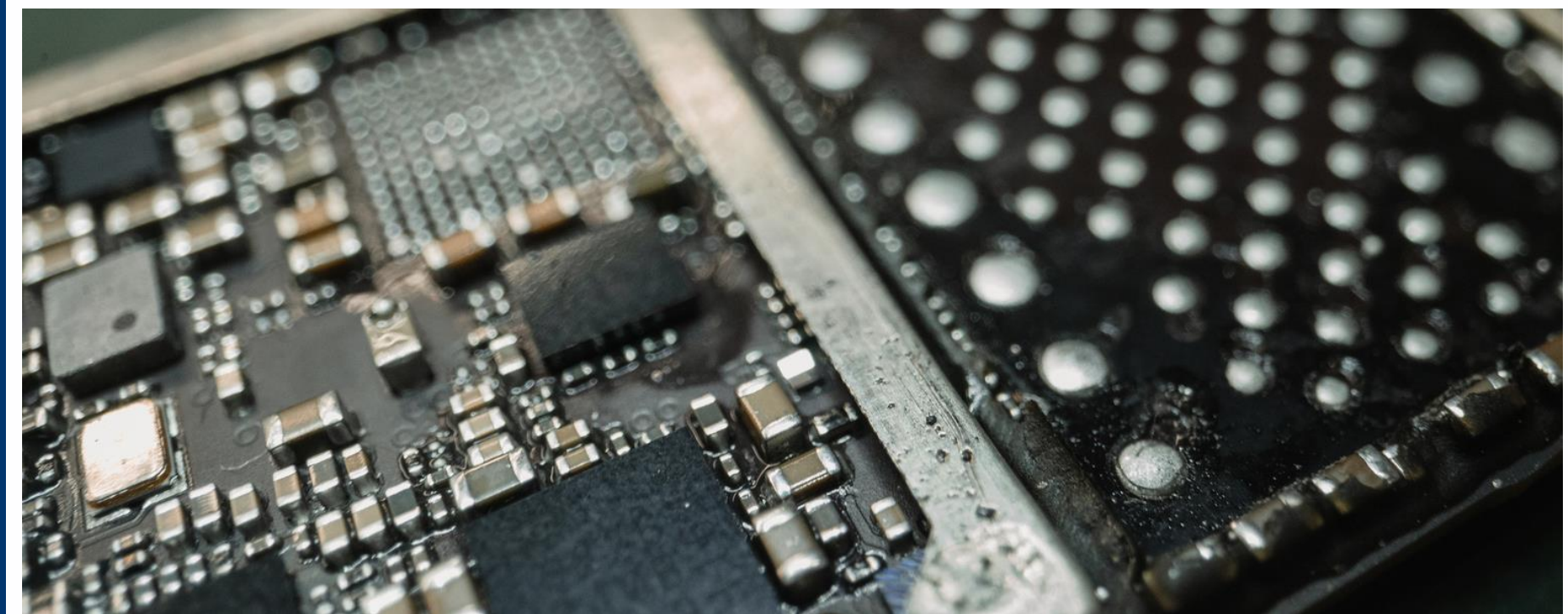
# 優勢

Strong Tech R&D team  
To solve customers'  
difficulties

Perfect Production  
Process & Craft Ability  
Quality & Capability  
guarantee

Full Automation & TOYOTA  
Production System

Fast, Efficient,  
and Keep Improving





THANK YOU



湧德電子股份有限公司  
U.D. ELECTRONIC CORP.





# UDE湧德電子

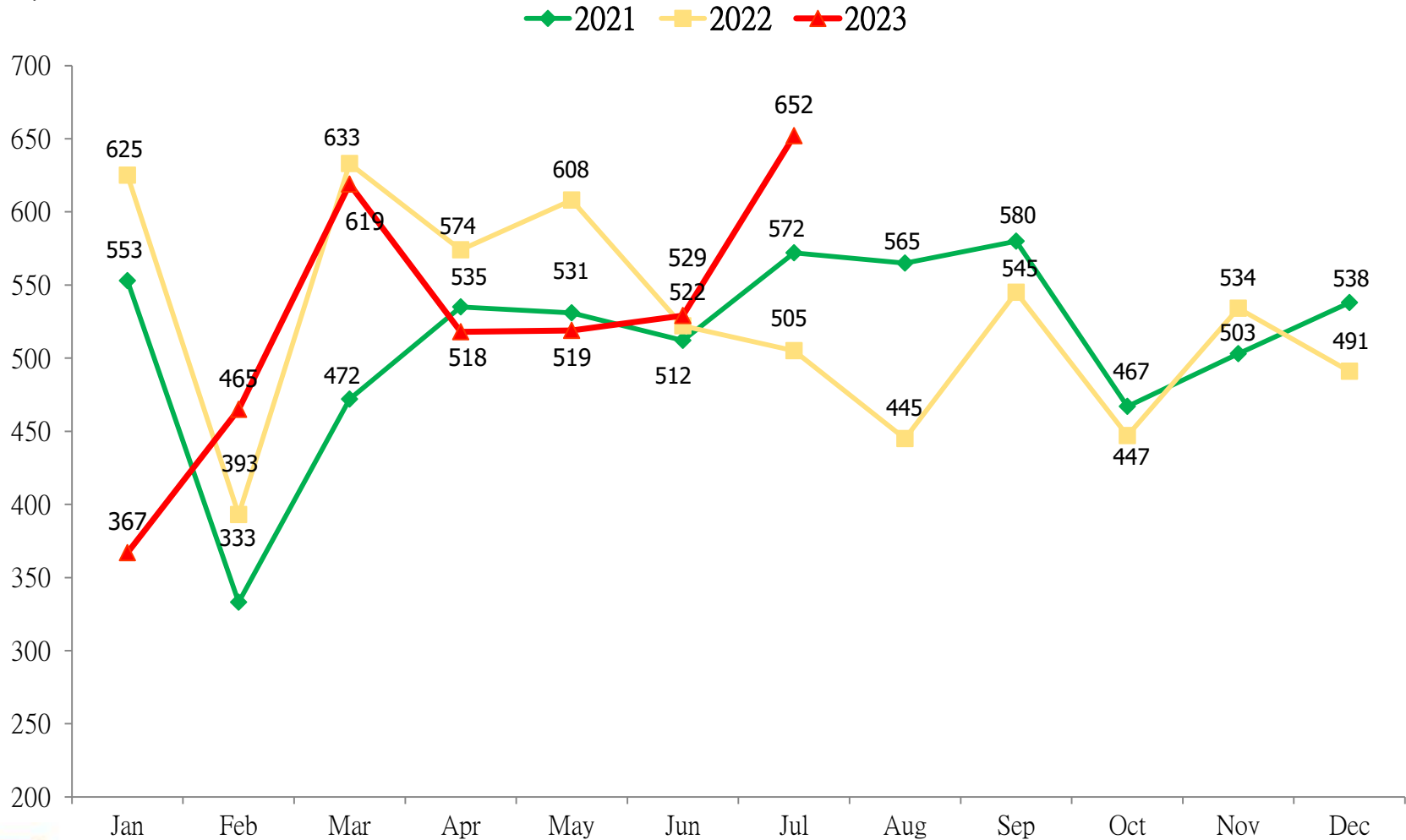
## 法人說明會

*Elton Wu*

Aug 2023

# 每月營業收入

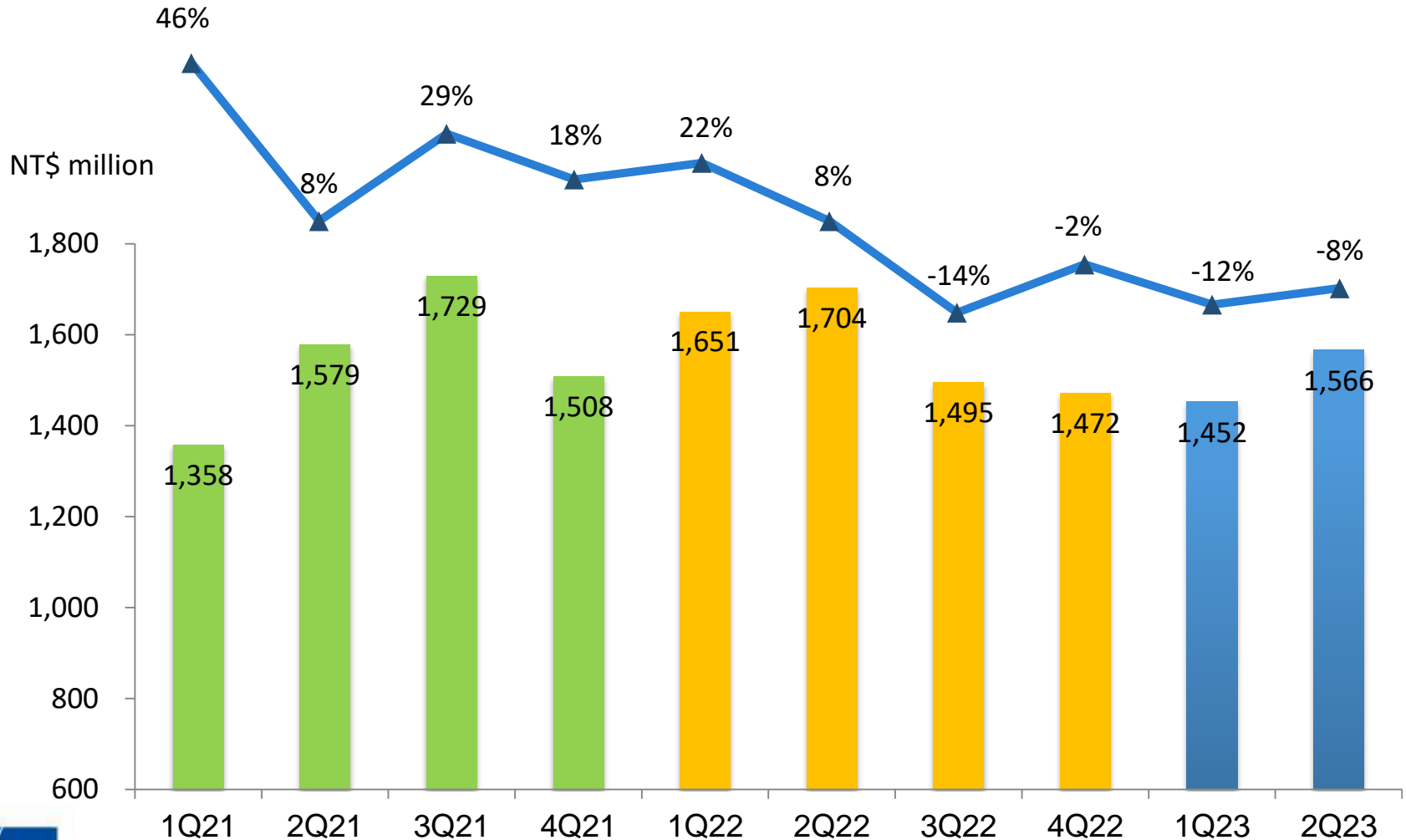
NT\$ million





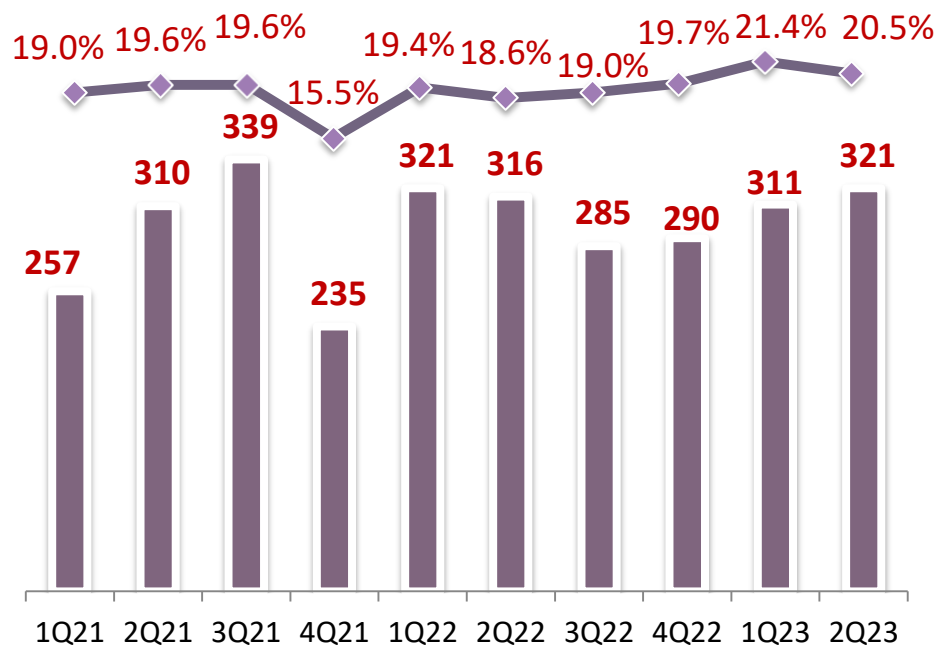
# 季度營收趨勢

## YoY Growth

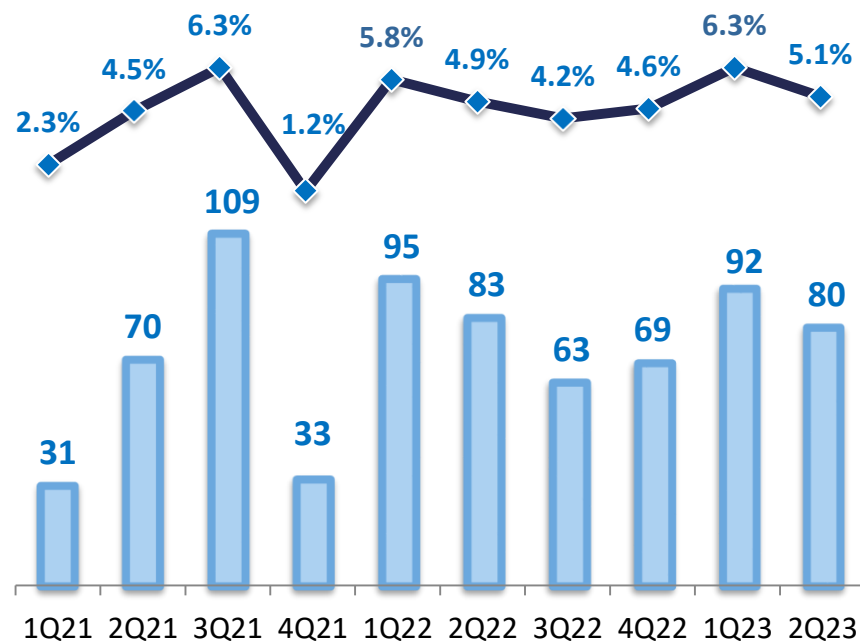


# 營業毛利與營業淨利

## Gross Margin %



## Operating Margin %



Gross Profit NT\$ million

Operating Profit NT\$ million



# 2023年第二季損益表

NT\$ million	2Q23	2Q22	YoY%	1Q23	QoQ%
Revenue	1,566.9	1,701.5	(7.9)	1,452.1	7.9
Gross Profit	320.7	316.2	1.4	311.3	3.0
Operating Expenses	(240.7)	(233.2)	(3.2)	(219.2)	(9.8)
Operating Profit(loss)	80.0	83.0	(3.7)	92.1	(13.2)
Foreign exchange gain/(loss)	50.5	26.5	90.6	(5.2)	1,074.4
Non Operating Income/(Loss)	9.0	9.0	0.2	2.2	315.0
Income Before Tax	139.4	118.5	17.7	89.1	56.5
Taxes	(22.9)	(21.2)	(8.2)	(17.6)	(30.6)
Non-controlling Interests	1.3	(1.2)	212.5	(1.7)	178.6
Net Income to Parent	115.2	98.5	17.0	73.2	57.3
<b>EPS (NT\$)</b>	<b>1.49</b>	<b>1.28</b>	<b>16.4</b>	<b>0.95</b>	<b>56.8</b>

## Key Financial Ratios (%)

Gross Margin	<b>20.5</b>	<b>18.6</b>	<b>21.4</b>
Operating Expense Ratio	<b>(15.4)</b>	<b>(13.7)</b>	<b>(15.1)</b>
Operating Margin(loss)	<b>5.1</b>	<b>4.9</b>	<b>6.3</b>
Net Margin to Parent	<b>7.4</b>	<b>5.8</b>	<b>5.0</b>

## Other Information

Effective Tax Rate (%)	<b>(16.4)</b>	<b>(17.9)</b>	<b>(19.7)</b>
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# 2023年半年損益表

NT\$ million	1H23	1H22	YoY%
Revenue	3,019.0	3,354.8	(10.0)
Gross Profit	632.0	637.5	(1.0)
Operating Expenses	(459.9)	(459.2)	0.0
Operating Profit(loss)	172.0	178.3	(4.0)
Foreign exchange gain/(loss)	45.3	44.1	3.0
Non Operating Income/(Loss)	11.2	21.0	(47.0)
Income Before Tax	228.5	243.4	(6.0)
Taxes	(40.5)	(45.4)	11.0
Non-controlling Interests	(0.4)	(4.7)	(92.0)
Net Income to Parent	188.4	202.7	(7.0)
<b>EPS (NT\$)</b>	<b>2.44</b>	<b>2.63</b>	<b>(7.0)</b>
<b>Key Financial Ratios (%)</b>			
Gross Margin	<b>20.9</b>	<b>19.0</b>	
Operating Expense Ratio	<b>(15.2)</b>	<b>(13.7)</b>	
Operating Margin(loss)	<b>5.7</b>	<b>5.3</b>	
Net Margin to Parent	<b>6.2</b>	<b>6.0</b>	
Other Information			
Effective Tax Rate (%)	<b>(17.7)</b>	<b>(18.7)</b>	



# 2023年第二季資產負債表

NT\$ million	2Q23	%	2Q22	%	1Q23	%
<b>TOTAL ASSETS</b>	<b>5,368.2</b>	<b>100</b>	<b>5,924.6</b>	<b>100</b>	<b>5,176.6</b>	<b>100</b>
Cash	712.7	13	534.6	9	439.2	8
NR & AR	1,933.3	36	1,951.9	33	1,754.2	34
Inventory	1,041.2	19	1,581.2	27	1,213.0	23
Property, plant and equipment	1,180.3	22	1,403.8	24	1,245.4	24
<b>TOTAL LIABILITIES</b>	<b>2,208.1</b>	<b>41</b>	<b>2,884.6</b>	<b>49</b>	<b>2,106.6</b>	<b>41</b>
Bank Loans	683.0	13	1,019.1	17	638.0	12
NP & AP	527.8	10	702.7	12	506.4	10
Other Payables	688.8	13	785.2	13	654.4	13
Bonds Payable	40.5	1	45.5	1	46.0	1
<b>TOTAL EQUITY TO PARENT</b>	<b>3,134.4</b>	<b>58</b>	<b>3,004.2</b>	<b>51</b>	<b>3,046.9</b>	<b>59</b>
Capital	774.1	14	771.1	13	772.3	15

## Key Financial Ratios (%)

Current Ratio	130	132	135
Debt Ratio	41.1	48.7	40.7
Book Value (NT\$/share)	40.5	39.0	39.5

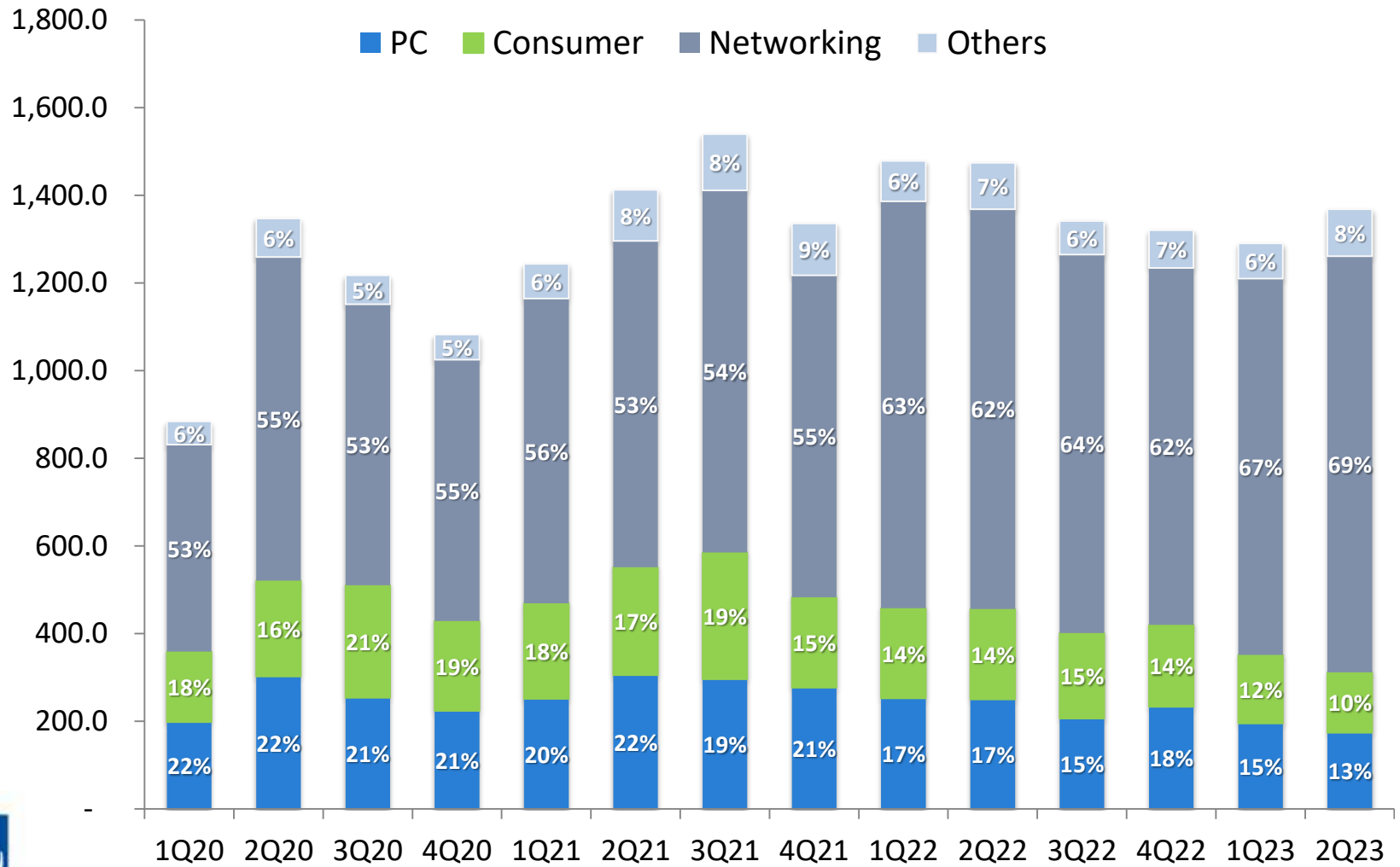
# 2023年第二季現金流量表

NT\$ million	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23
<b>Cash Flows from</b>									
Operating Activities	4	33	53	58	203	159	409	256	215
Investing Activities	(54)	(84)	(7)	(52)	(29)	(73)	(103)	(89)	(14)
Financing Activities	(245)	(31)	(47)	107	(185)	(256)	(290)	(106)	79
Effect of FX	(29)	3	16	54	22	64	(63)	(2)	(7)
<b>Net increase in cash</b>	<b>(324)</b>	<b>(79)</b>	<b>14</b>	<b>166</b>	<b>12</b>	<b>(107)</b>	<b>(47)</b>	<b>58</b>	<b>273</b>
Cash Balance-A	421	342	356	522	535	428	381	439	713
Bank Loan-B	(1,263)	(1,017)	(1,027)	(1,181)	(1,019)	(968)	(680)	(638)	(683)
<b>Net Cash =A-B</b>	<b>(842)</b>	<b>(675)</b>	<b>(670)</b>	<b>(707)</b>	<b>(484)</b>	<b>(540)</b>	<b>(299)</b>	<b>(199)</b>	<b>30</b>



# 應用領域營收分布-RJ45

NT\$ million



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Thank  
You

